

# DC Ranch Association Financial Summary Report for period ending January 31, 2023

| Summary | v bv | <b>Fund</b> | - YTD |
|---------|------|-------------|-------|
|---------|------|-------------|-------|

|                         | Operating     | Reserve |          | <u>Capital</u> |   | <u>Total</u> |         |  |
|-------------------------|---------------|---------|----------|----------------|---|--------------|---------|--|
| Revenue                 | \$<br>845,069 | \$      | 30,837   | \$             | - | \$           | 875,906 |  |
| Expenses                | 586,859       |         | 64,906   |                | - |              | 651,765 |  |
| Operating Income/(Loss) | \$<br>258,210 | \$      | (34,069) | \$             | - | \$           | 224,141 |  |
| Depreciation            | 4,811         |         |          |                | - |              | 4,811   |  |
| Total Income/(Loss)     | \$<br>253,399 | \$      | (34,069) | \$             | - | \$           | 219,330 |  |
| Transfers In/(Out)      | (168,104)     |         | 168,104  |                |   |              | -       |  |
| Total Surplus/(Deficit) | \$<br>85,295  | \$      | 134,035  | \$             | - | \$           | 219,330 |  |

#### Revenue

Operating revenue for January totaled \$845k, unfavorable to budget by \$8k (<1%). Significant variances to budget are as follows:

Non-Assessment Revenue is \$8k unfavorable to budget YTD.

## **Expense**

Operating expenses for January came in \$46k (6%) favorable to budget. Notable variances to budget include:

- Payroll and employee-related expenses are under budget by \$15k (6%) YTD due to open positions in January in Community Standards and Landscape.
- There is an initial combined savings of \$32k due to the timing of expenses in Landscape, Maintenance, Utilities, Community Standards, Fleet and Security. The year is just beginning, so this number will ebb and flow as expenditures are made.
- Insurance expense is \$3k favorable to budget due to the auto policy renewing lower than anticipated.
- Depreciation expense was moved back to operations in 2023. This is a non-cash expense and will be a budget variance through year end.

## **Balance Sheet/Cash Flow**

- Operating cash is \$1.2 mil at 1/31/23, equal to 1.41 months of cash on hand.
- There is currently \$10.2 mil in reserve funds and \$69k in the capital fund.

#### **Individual Neighborhoods**

Employee cost is being allocated to the neighborhoods using actual payroll data each
month. Variances to budget are to be expected, as the need for staff time changes
according to the needs of the neighborhoods. The Director of Community Services and

- Landscape/Maintenance Managers review this data in detail to ensure the figures are correct.
- Most neighborhoods are beginning the year with a favorable variance to budget. Only Country Club, Terrace Homes East and Horseshoe have small losses due to higher security costs for gate personnel and additional landscape/maintenance hours in January.

## Reserves

- Reserve expenses came in at \$65k for the month of January, higher than budget by \$52k.
- Reserve spending will vary from budget depending on the continual assessment of expenditures and scheduling of projects. Some projects are completed early, while others are pushed into the next year.
- Reserve interest is surpassing budget estimates due to the availability of higher earnings rates for the reinvestment of maturing treasury notes.

# DC RANCH ASSOCIATION

## **STATEMENT OF REVENUE AND EXPENSE**

For the Month and YTD Ending January 31, 2023

|                                     | January 2023 |            |          |          | Ye         | Annual     |          |            |            |
|-------------------------------------|--------------|------------|----------|----------|------------|------------|----------|------------|------------|
|                                     | Current      |            | Budget   | <u> </u> | Year to    |            | Budget   |            | 2023       |
|                                     | Month        | Budget     | Variance |          | Date       | Budget     | Variance |            | Budget     |
| INCOME                              |              |            |          | _        |            |            |          |            |            |
| Neighborhood Assessments            | \$ 466,508   | \$ 465,720 | \$ 788   |          | 466,508    | 465,720    | \$ 788   | \$         | 5,588,640  |
| Master Assessments                  | 331,347      | 330,981    | 366      |          | 331,347    | 330,981    | 366      |            | 3,971,772  |
| Builder & Developer Assessments     | 8,134        | 9,279      | (1,145)  |          | 8,134      | 9,279      | (1,145)  |            | 111,348    |
| Total Assessment Revenue            | 805,989      | 805,980    | 9        |          | 805,989    | 805,980    | 9        |            | 9,671,760  |
| Lot Sale Fees                       | 3,700        | 7,500      | (3,800)  |          | 3,700      | 7,500      | (3,800)  |            | 90,000     |
| Management Fees (Cost Sharing)      | 360          | 360        | -        |          | 360        | 360        | -        |            | 4,320      |
| Fines/Fees (Violations, Mods etc.)  | 24,098       | 28,700     | (4,602)  |          | 24,098     | 28,700     | (4,602)  |            | 343,200    |
| Security Monitoring Unmanned Gates  | 3,660        | 3,660      | -        |          | 3,660      | 3,660      | -        |            | 43,920     |
| Cell Tower Lease(s)                 | 6,453        | 6,415      | 38       |          | 6,453      | 6,415      | 38       |            | 76,980     |
| Other Income (CFD, Interest, Misc)  | 809          | 250        | 559      |          | 809        | 250        | 559      |            | 55,626     |
| Total Non-Assessment Income         | 39,080       | 46,885     | (7,805)  |          | 39,080     | 46,885     | (7,805)  |            | 614,046    |
| Total Operating Income              | 845,069      | 852,865    | (7,796)  |          | 845,069    | 852,865    | (7,796)  |            | 10,285,806 |
| EXPENSES                            |              |            |          |          |            |            |          |            |            |
| Reserve Contributions               | 168,104      | 168,104    | _        |          | 168,104    | 168,104    | _        |            | 2,017,248  |
| Capital Contribution                | -            | -          | _        |          | 100,104    | 100,104    | _        |            | 2,017,240  |
| Total Reserve Expense               | 168,104      | 168,104    | -        | _        | 168,104    | 168,104    | -        | _          | 2,017,248  |
| Personnel Expenses                  | 238,574      | 254,313    | (15,739) |          | 238,574    | 254,313    | (15,739) |            | 3,196,036  |
| Administration                      | 15,711       | 15,810     | (99)     |          | 15,711     | 15,810     | (99)     |            | 200,620    |
| Information Technology              | 16,827       | 15,086     | 1,741    |          | 16,827     | 15,086     | 1,741    |            | 181,700    |
| Human Resources                     | 5,524        | 3,225      | 2,299    |          | 5,524      | 3,225      | 2,299    |            | 35,350     |
| <b>Total Administrative Expense</b> | 276,636      | 288,434    | (11,798) |          | 276,637    | 288,434    | (11,797) |            | 3,613,706  |
| Landscape Services                  | 19,504       | 28,181     | (8,677)  |          | 19,504     | 28,181     | (8,677)  |            | 550,370    |
| Facilities Maintenance              | 17,219       | 18,007     | (787)    |          | 17,219     | 18,007     | (787)    |            | 254,567    |
| Utilities                           | 22,410       | 29,083     | (6,673)  |          | 22,410     | 29,083     | (6,673)  |            | 637,363    |
| Fleet                               | 15,580       | 21,140     | (5,560)  | _        | 15,580     | 21,140     | (5,560)  |            | 250,005    |
| Total Maintenance Expense           | 74,714       | 96,411     | (21,697) |          | 74,714     | 96,411     | (21,697) |            | 1,692,305  |
| Security                            | 216,881      | 225,487    | (8,606)  |          | 216,881    | 225,487    | (8,606)  |            | 2,659,844  |
| Community Standards                 | 892          | 6,860      | (5,968)  |          | 892        | 6,860      | (5,968)  |            | 8,220      |
| Community Relations                 | 985          | 925        | 60       |          | 985        | 925        | 60       |            | 23,300     |
| Total Community Program Expense     | 218,759      | 233,272    | (14,513) |          | 218,759    | 233,272    | (14,513) | ' <u>-</u> | 2,691,364  |
| Insurance (non-EE) & Taxes          | 16,750       | 20,020     | (3,270)  |          | 16,750     | 20,020     | (3,270)  |            | 229,325    |
| Depreciation                        | 4,811        |            | 4,811    |          | 4,811      | -          | 4,811    |            | -          |
| Other Expenses                      | -            | -          | -        |          | -          | -          | -        |            | -          |
| Total General Expense               | 21,562       | 20,020     | 1,542    |          | 21,562     | 20,020     | 1,542    |            | 229,325    |
| Total Operating Expense             | 759,774      | 806,241    | (46,466) |          | 759,775    | 806,241    | (46,466) |            | 10,243,948 |
| Operating Income/(Loss)             | 85,295       | 46,625     | 38,670   |          | 85,295     | 46,625     | 38,670   |            | 41,858     |
| Reserve Income                      | 198,941      | 180,604    | 18,337   |          | 198,941    | 180,604    | 18,337   |            | 2,167,248  |
| Reserve Expenses                    | 64,906       | 13,200     | 51,706   |          | 64,906     | 13,200     | 51,706   |            | 2,259,133  |
| Reserve Net Income/(Loss)           | 134,035      | 167,404    | (33,369) |          | 134,035    | 167,404    | (33,369) |            | (91,885)   |
| Total Net Income/(Loss)             | \$ 219,330   | \$ 214,029 | \$ 5,301 |          | \$ 219,330 | \$ 214,029 | \$ 5,301 | \$         | (50,027)   |
| Total Net meome/(Loss)              | 7 213,330    | 7 214,023  | 7 3,301  | _        | 215,550    | 7 214,023  | 7 3,301  | ۲          | (30,027)   |

# DC RANCH ASSOCIATION

# BALANCE SHEET As Of January 31, 2023

| :  | 1/31/2023  |   | 12/31/2022  |  | Y/Y Change                       |  |  |
|----|------------|---|---|--|----------------------------------|--|--|
|    |            |   | ,   |  |                                  |  |  |
|    |            |   |   |  |                                  |  |  |
| \$ | 1,201,385  | \$  | 1,056,616   | \$   | 144,769                          |  |  |
|    | 350        |   | 350   |  | -                                |  |  |
|    | 1,201,735  |   | 1,056,966   |  | 144,769                          |  |  |
|    | 69,168     |   | 69,168  |  | -                                |  |  |
|    | 10,150,986 |   | 10,112,659  |  | 38,327                           |  |  |
|    | 256,609    |   | 318,149   |  | (61,539)                         |  |  |
|    | 1,597      |   | 1,597   |  | -                                |  |  |
|    | 399,092    |   | 261,358   |  | 137,734                          |  |  |
|    | 2,434      |   | 2,351   |  | 83                               |  |  |
|    | 659,733    |   | 583,455   |  | 76,278                           |  |  |
|    |            |   |   |  |                                  |  |  |
|    | 356,062    |   | 356,062   |  | -                                |  |  |
|    | -          |   | -   |  | -                                |  |  |
|    | 356,062    |   | 356,062   |  | -                                |  |  |
|    | (264,166)  |   | (259,354)   |  | (4,811)                          |  |  |
|    | 91,896     |   | 96,708  |  | (4,811)                          |  |  |
| \$ | 12,173,519 | \$  | 11,918,956  | \$   | 254,563                          |  |  |
|    |            |   |   |  |                                  |  |  |
| \$ | 279,024    | \$  | 384,101   | \$   | (105,078)                        |  |  |
|    |            | ·   |   | ·  | 23,171                           |  |  |
|    |            |   |   |  | 4,912                            |  |  |
|    |            |   |   |  | 110,419                          |  |  |
|    | -          |   | -   |  | -                                |  |  |
|    | 5.015      |   | 3.207   |  | 1,808                            |  |  |
|    | 979,235    |   | 944,001   |  | 35,233                           |  |  |
|    |            |   |   |  |                                  |  |  |
|    | 0          |   | 0   |  | 0                                |  |  |
| \$ | 979,235    | \$  | 944,001   | \$   | 35,233                           |  |  |
|    |            |   |   |  |                                  |  |  |
|    | 413,493    |   | 413,493   |  | -                                |  |  |
|    | 69,168     |   | 69,168  |  | -                                |  |  |
|    | 10,492,293 |   | 10,492,293  |  | -                                |  |  |
|    | 219,330    |   | -   |  | 219,330                          |  |  |
| \$ | 11,194,284 | \$  | 10,974,954  | \$   | 219,330                          |  |  |
| \$ |            |   |   |  |                                  |  |  |
|    | \$<br>\$   | \$ 1,201,385<br>350<br>1,201,735<br>69,168<br>10,150,986<br>256,609<br>1,597<br>399,092<br>2,434<br>659,733<br>356,062<br>(264,166)<br>91,896<br>\$ 12,173,519<br>\$ 279,024<br>170,859<br>122,440<br>401,896<br>-<br>5,015<br>979,235<br>0<br>\$ 979,235 | \$ 1,201,385<br>350<br>1,201,735<br>69,168<br>10,150,986<br>256,609<br>1,597<br>399,092<br>2,434<br>659,733<br>356,062<br>(264,166)<br>91,896<br>\$ 12,173,519<br>\$ 279,024<br>170,859<br>122,440<br>401,896<br>-<br>5,015<br>979,235<br>\$ 979,235<br>\$ \$ 979,235 | \$ 1,201,385 \$ 1,056,616 350 350 1,201,735 1,056,966 69,168 69,168 10,112,659 256,609 318,149 1,597 1,597 399,092 261,358 2,434 2,351 659,733 583,455 356,062 356,062 (264,166) (259,354) 91,896 96,708 \$ 12,173,519 \$ 11,918,956 \$ 279,024 \$ 384,101 170,859 147,688 122,440 117,528 401,896 291,477 - 5,015 3,207 979,235 \$ 944,001 \$ 413,493 69,168 10,492,293 219,330 - | \$ 1,201,385 \$ 1,056,616 \$ 350 |  |  |

# **DC RANCH ASSOCIATION**

## **STATEMENT OF CASH FLOW**

## For the Period Ended January 31, 2023

|   | Мо   | ent Month<br>nth Ended<br>uary 2023 | Year-to-Date Year Ended January 2023 |            |  |
|---|------|-------------------------------------|--------------------------------------|------------|--|
| CASH FLOWS FROM OPERATING ACTIVITIES          |      |                                     |                                      |            |  |
| Net income (deficit) for period               | \$   | 219,330                             | \$                                   | 219,330    |  |
| Adjustments to reconcile net income (deficit) |      |                                     |                                      |            |  |
| Depreciation                                  |      | 4,811                               |                                      | 4,811      |  |
| (Increase)/Decrease in:                       |      |                                     |                                      |            |  |
| Accounts receivable                           |      | 61,539                              |                                      | 61,539     |  |
| Intercompany receivables                      |      | -                                   |                                      | -          |  |
| Prepaid expenses                              |      | (137,734)                           | (137,734)                            |            |  |
| Increase/(Decrease) in:                       |      |                                     |                                      |            |  |
| Accounts payable                              |      | (105,078)                           |                                      | (105,078)  |  |
| Accrued expenses                              |      | (557)                               |                                      | (557)      |  |
| Accrued payroll expenses                      |      | 5,469                               |                                      | 5,469      |  |
| Deferred revenue                              |      |                                     |                                      | -          |  |
| Prepaid assessments                           |      | (21,296)                            |                                      | (21,296)   |  |
| Prepaid Council assessments                   |      | 131,715                             |                                      | 131,715    |  |
| Intercompany payables                         |      | 23,171                              |                                      | 23,171     |  |
| Other liabilities                             |      | 1,725                               |                                      | 1,725      |  |
| NET CASH FROM OPERATING ACTIVITIES            |      | 183,096                             |                                      | 183,096    |  |
| CASH FLOWS FROM INVESTING ACTIVITIES          |      |                                     |                                      |            |  |
| Purchases of Property, Plant & Equipment      |      | -                                   |                                      | -          |  |
| NET CASH FROM INVESTING ACTIVITIES            |      | -                                   |                                      | -          |  |
| CASH FLOWS FROM FINANCING ACTIVITIES          |      |                                     |                                      |            |  |
| Acquisition of long-term debt                 |      | -                                   |                                      | -          |  |
| Principal payments of long-term debt          |      |                                     |                                      |            |  |
| NET CASH FROM FINANCING ACTIVITIES            |      | -                                   |                                      | -          |  |
| NET INCREASE (DECREASE) IN CASH               |      | 183,096                             |                                      | 183,096    |  |
| CASH, BEGINNING OF PERIOD                     |      | 11,238,793                          |                                      | 11,238,793 |  |
| CASH, END OF PERIOD                           | \$ : | 11,421,889                          | \$                                   | 11,421,889 |  |