DC Ranch Community Council Financial Highlights - Director Analysis<br>for period ending February 28, 2023

Summary by Fund - YTD

|  | Operating |  | Reserve |  | Capital |  | Total CC |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | \$ | 926,647 | \$ | 9,934 | \$ | 38,852 | \$ | 975,434 |
| Expenses |  | 637,718 |  | 41,984 |  | 255,454 |  | 935,157 |
| Operating Income/(Loss) | \$ | 288,929 | \$ | $(32,050)$ | \$ | $(216,602)$ | \$ | 40,277 |
| Depreciation |  | - |  | - |  | 7,205 |  | 7,205 |
| Total Income/(Loss) | \$ | 288,929 | \$ | $(32,050)$ | \$ | $(223,807)$ | \$ | 33,072 |
| Transfers In/(Out) |  | $(91,286)$ |  | 91,286 |  | - |  | - |
| Total Surplus/(Deficit) | \$ | 197,643 | \$ | 59,236 | \$ | $(223,807)$ | \$ | 33,072 |

## Revenue

Operating revenue for February totaled $\$ 549 k$, higher than budget by $\$ 93 k$ (21\%). Year-to-date revenue is favorable to budget by $\$ 116 k$ (14\%). Significant variances to budget include:

- Community Benefit Fees came in $\$ 95 \mathrm{k}(60 \%)$ higher than forecast for February. Benefit Fees YTD reflect a revenue surplus of $\$ 110 \mathrm{k}(49 \%)$.
- Assessments are slightly higher than budget due to the lots that were estimated to be subtracted for the new Ranch Association maintenance facility, which has not been finalized.
- Interest has a $\$ 6 \mathrm{k}$ positive variance to budget YTD due to a higher rate on our ICS account (high-yield savings account).


## Expense

Operating expenses for February came in $\$ 34 \mathrm{k}$ (9\%) favorable to budget, with year-to-date expense $\$ 81 \mathrm{k}$ (10\%) lower than budget. Notable expense variances include:

## Administration

- Personnel costs are $\$ 40 \mathrm{k}$ lower than estimated in the budget YTD due to a couple of open positions.
- Administration and Travel/Mtgs/ERR are \$13k under budget YTD due to timing of expenses for legal fees, office supplies, IT costs and staff activities.


## Programs

- Program expenses are favorable to budget by $\$ 15 \mathrm{k}$ YTD due to cost savings for DC Ranch Day and expense timing for a recreation and community engagement programs.


## Facilities

- Facilities expense overall is $\$ 17 \mathrm{k}$ below budget due to the timing of seasonal décor expenditures, supply purchases and service expenditures.


## Reserve

- Reserve expenditures total $\$ 42 k$ so far for the year, under budget YTD due to the timing of projects, but will even out over the course of the year.
- Interest income totals \$10k YTD, which is \$4k higher than estimated due to increasing rates.


## Capital

- Capital expenditures for DCSIP were made in the amount of \$80k in February and \$255k YTD.
- Interest income for the capital fund is $\$ 39 k$ through February.


## Balance Sheet/Cash Flow

- Operating cash on hand is equal to 3.17 months as of 2/28/2023.
- There are $\$ 7.3 \mathrm{mil}$ in capital funds and $\$ 2 \mathrm{mil}$ in reserve funds. Reserves are currently $88.07 \%$ funded.


## Looking Forward

- Future escrow amounts in progress are as follows:

| Month | Currently in escrow | Budgeted Benefit Fees |
| :--- | :--- | :--- |
| March 2023 | $\$ 196,561$ | $\$ 150,646$ |
| April 2023 | $\$ 42,700$ | $\$ 123,732$ |

Community Council is beginning the year in a positive way with a \$194k favorable variance to the operating budget in the first two months. Community Benefit Fees are performing moderately above budget. A transfer to the capital fund may be considered after benefit fee revenue reaches the annual budgeted amount of $\$ 1.5 \mathrm{mil}$.

## DC RANCH COMMUNITY COUNCIL

STATEMENT OF REVENUE AND EXPENSE
For the Month and YTD Ending February 28, 2023

## INCOME

Residential Assessments Commercial Assessments Community Benefit Fees Total Assessment Revenue

Comm Celebrations \& Events Community Programming Total Program Revenue

Community Center Rentals Resident Access

Total Facilities Revenue
Management Fee
Advertising
Interest
Other Income
Total Ot
Total Ope
EXPENSES

## Reserve Contributions Capital Contributions

Total Reserve Expense
Personnel Expenses
Administration
Travel/Mtgs/ERR
Total Administrative Expense
Community Celebrations \& Events
Community Programming
Community Engagement Communications \& Public Affairs
Total Program Expense
Ranch Offices
Desert Camp Community Center
The Homestead Community Center MSP/P\&T/Seasonal Décor Total Facilities Expense Insurance (non-EE) \& Taxes Other Expenses

| Total General Expense | 7,716 | 7,553 | 163 |
| :---: | :---: | :---: | :---: |
| Total Operating Expense | 347,935 | 382,062 | $(34,127)$ |
| Operating Income/(Loss) | 200,953 | 73,349 | 127,604 |
| Reserve Net Income | 52,482 | $(7,703)$ | 60,185 |
| Capital Net Income | $(64,937)$ | $(3,761)$ | $(61,176)$ |
| Reserve \& Capital Net Income/(Loss) | $(12,456)$ | $(11,464)$ | (992) |


| February 2023 |  |  |
| :---: | :---: | :---: |
| Current <br> Month | Budget | Budget Variance |
| $\begin{array}{r} \text { \$ } \\ \\ 66,930 \\ 253,134 \end{array}$ | $\begin{array}{r} \text { 188,301 } \\ 65,067 \\ 157,940 \end{array}$ | $\begin{array}{lr} \text { \$ } & - \\ & 1,863 \\ 95,194 \end{array}$ |
| 508,365 | 411,308 | 97,057 |
| (50) | 200 | (250) |
| 4,396 | 7,853 | $(3,457)$ |
| 4,346 | 8,053 | $(3,707)$ |
| 1,255 | 3,000 | $(1,745)$ |
| 280 | 500 | (220) |
| 1,535 | 3,500 | $(1,965)$ |
| 31,420 | 31,420 | - |
| - | 1,080 | $(1,080)$ |
| 3,222 | 50 | 3,172 |
| - | - | - |
| 34,642 | 32,550 | 2,092 |
| 548,888 | 455,411 | 93,477 |
| 45,643 | 45,643 | - |
| - | - | - |
| 45,643 | 45,643 | - |
| 213,295 | 234,990 | $(21,695)$ |
| 15,235 | 19,556 | $(4,321)$ |
| 6,023 | 7,505 | $(1,482)$ |
| 234,553 | 262,051 | $(27,498)$ |
| 2,919 | 2,481 | 438 |
| 7,098 | 12,555 | $(5,457)$ |
| 512 | 2,875 | $(2,363)$ |
| 3,932 | 3,481 | 451 |
| 14,462 | 21,392 | $(6,930)$ |
| 17,112 | 16,765 | 347 |
| 21,060 | 20,991 | 69 |
| 6,267 | 5,829 | 438 |
| 1,121 | 1,838 | (717) |
| 45,560 | 45,423 | 137 |
| 6,985 | 6,085 | 900 |
| 731 | 1,468 | (737) |
| 7,716 | 7,553 | 163 |
| 347,935 | 382,062 | $(34,127)$ |
| 200,953 | 73,349 | 127,604 |
| 52,482 | $(7,703)$ | 60,185 |
| $(64,937)$ | $(3,761)$ | $(61,176)$ |
| $(12,456)$ | $(11,464)$ | (992) |


| Year-to-Date |  |  |  |
| :---: | :---: | :---: | :---: |
| Year to <br> Date | Budget | Budget <br> Variance |  |
|  | 376,602 | $\$ 376,602$ |  |$\$ \quad$.

2023
Budget
\$ 2,259,612
780,804
$\begin{array}{r}1,500,000 \\ \hline 4,540,416\end{array}$
70,595
68,308
138,903
13,100
3,400
16,500

377,040
7,200
665
9,076
393,981
5,089,800

547,716

547,716
2,821,802
303,228
66,529

346,282
144,560
42,100
$\begin{array}{r}61,210 \\ \hline 594,152\end{array}$
204,380
260,395
85,447
115,060
665,282
73,020
$\begin{array}{r}18,071 \\ \hline 91,091\end{array}$
5,089,800

| 197,643 | 1,170 | 196,473 |
| :---: | :---: | :---: |
| 59,236 | 40,940 | 18,296 |
| $(223,807)$ | $(7,522)$ | $(216,285)$ |
| $(164,571)$ | 33,418 | $(197,989)$ |
|  |  |  |

304,327
$(45,132)$
259,195

## BALANCE SHEET

At February 28, 2023

|  | 2/28/2023 |  | 12/31/2022 |  | Y/Y Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| OPERATING FUND |  |  |  |  |  |  |
| Cash | \$ | 1,345,805 | \$ | 1,508,330 | \$ | $(162,525)$ |
| Petty Cash |  | 500 |  | 500 |  | - |
| TOTAL OPERATING CASH |  | 1,346,305 |  | 1,508,830 |  | $(162,525)$ |
| RESERVE FUND |  |  |  |  |  |  |
| Cash |  | 653,894 |  | 603,051 |  | 50,842 |
| Investments |  | 1,477,000 |  | 1,477,000 |  | - |
| Accrued Interest |  | 1,872 |  | 4,751 |  | $(2,879)$ |
| Discount on Investments |  | $(12,603)$ |  | $(12,623)$ |  | 20 |
| TOTAL RESERVE FUND |  | 2,120,163 |  | 2,072,180 |  | 47,983 |
| CAPITAL FUND |  |  |  |  |  |  |
| Cash |  | 885,530 |  | 1,135,106 |  | $(249,577)$ |
| Investments |  | 6,497,000 |  | 6,472,000 |  | 25,000 |
| Discount on Investments |  | $(97,350)$ |  | $(105,325)$ |  | 7,975 |
| TOTAL CAPITAL FUND |  | 7,285,180 |  | 7,501,781 |  | $(216,602)$ |
| Accounts Receivable (Net) |  | 37,514 |  | 25,435 |  | 12,079 |
| Intercompany Receivable |  | 416,628 |  | 154,192 |  | 262,436 |
| Prepaid Expenses |  | 130,096 |  | 40,979 |  | 89,117 |
| OTHER CURRENT ASSETS |  | 584,238 |  | 220,605 |  | 363,633 |
| PROPERTY, PLANT \& EQUIPMENT |  |  |  |  |  |  |
| Furniture \& Fixtures |  | 28,459 |  | 28,459 |  | - |
| Vehicles \& Equipment |  | 164,860 |  | 164,860 |  | - |
| Desert Camp Renovation(s) |  | 161,479 |  | 161,479 |  | - |
| Homestead Renovation(s) |  | 110,112 |  | 110,112 |  | - |
| TOTAL PROPERTY, PLANT \& EQUIPMENT |  | 464,909 |  | 464,909 |  | - |
| Less Accumulated Depreciation |  | $(320,564)$ |  | $(313,359)$ |  | $(7,205)$ |
| PROPERTY, PLANT AND EQUIPMENT, NET |  | 144,345 |  | 151,551 |  | $(7,205)$ |
| TOTAL ASSETS | \$ | 11,480,231 | \$ | 11,454,947 | \$ | 25,284 |
| LIABILITIES |  |  |  |  |  |  |
| Accounts Payable | \$ | 70,816 | \$ | 163 | \$ | 70,653 |
| Intercompany Payable |  | - |  | 4,586 |  | $(4,586)$ |
| Accrued Liabilities |  | 170,604 |  | 226,774 |  | $(56,169)$ |
| Deferred Revenue |  | 25,306 |  | 8,962 |  | 16,344 |
| Prepaid Assessments |  | 33,539 |  | 67,630 |  | $(34,091)$ |
| Other Current Liabilities |  | (589) |  | (650) |  | 62 |
| TOTAL CURRENT LIABILITIES |  | 299,677 |  | 307,465 |  | $(7,788)$ |
| TOTAL LIABILITIES | \$ | 299,677 | \$ | 307,465 | \$ | $(7,788)$ |
| NET ASSETS |  |  |  |  |  |  |
| Reserve Equity |  | 2,148,782 |  | 2,148,782 |  | - |
| Capital Equity |  | 7,536,183 |  | 7,536,183 |  | - |
| Operating Equity |  | 1,462,518 |  | 1,462,518 |  | - |
| Current Year Profit/Loss |  | 33,072 |  | - |  | 33,072 |
| TOTAL NET ASSETS | \$ | 11,180,554 | \$ | 11,147,482 | \$ | 33,072 |
|  |  |  |  |  |  |  |
| TOTAL LIABILITIES \& NET ASSETS | \$ | 11,480,231 | 5 | 11,454,947 | \$ | 25,284 |

## STATEMENT OF CASH FLOW

| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| :---: | :---: | :---: |
| Net Income (deficit) for period | \$ | 33,072 |
| Adjustments to reconcile Net Income (deficit) |  |  |
| Depreciation |  | 7,205 |
| (Increase)/Decrease in: |  |  |
| Accounts Receivable |  | $(12,079)$ |
| Intercompany Receivable |  | $(262,436)$ |
| Prepaid Expense |  | $(25,353)$ |
| Prepaid Insurance |  | $(63,764)$ |
| Increase/(Decrease) in: |  |  |
| Accounts Payable |  | 70,653 |
| Accrued Payroll Expenses |  | 20,848 |
| Accrued Expenses |  | $(77,018)$ |
| Deferred Revenue |  | 16,344 |
| Prepaid Assessments |  | $(34,091)$ |
| Intercompany Payable |  | $(4,586)$ |
| Other Liabilities |  | 62 |
| NET CASH FROM OPERATING ACTIVITIES | \$ | $(331,144)$ |

CASH FLOWS FROM INVESTING ACTIVITIES

Purchase of Property, Plant \& Equipment

NET INCREASE (DECREASE) IN CASH
CASH, BEGINNING OF PERIOD

CASH, END OF PERIOD
\$ (331,144)
\$ 11,082,792

DC Ranch Community Council
Resale Benefit Fee Trend - February 2023

| Resale Benefit Fee |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | 2021 Actual |  | 2022 Actual |  | In Process |  | 2023 Actual |  | 2023 Budget |  | Budget Variance |  | Change from Prior Year |  |
| Jan | \$ | 283,272 | \$ | 165,815 | \$ | - | \$ | 80,113 | \$ | 65,696 | \$ | 14,417 | \$ | $(85,702)$ |
| Feb |  | 530,781 |  | 397,845 | \$ | - |  | 253,134 |  | 157,940 |  | 95,194 |  | $(144,711)$ |
| Mar |  | 491,131 |  | 311,878 | \$ | 196,561 |  | - |  | 150,646 |  | - |  | - |
| Apr |  | 564,467 |  | 357,798 | \$ | 42,700 |  | - |  | 123,732 |  | - |  | - |
| May |  | 526,293 |  | 201,745 | \$ | 42,475 |  | - |  | 103,217 |  | - |  | - |
| Jun |  | 654,990 |  | 546,370 | \$ | - |  | - |  | 168,234 |  | - |  | - |
| Jul |  | 717,439 |  | 170,030 | \$ | - |  | - |  | 137,311 |  | - |  | - |
| Aug |  | 251,248 |  | 197,500 | \$ | - |  | - |  | 97,896 |  | - |  | - |
| Sep |  | 301,195 |  | 80,700 | \$ | - |  | - |  | 98,797 |  | - |  | - |
| Oct |  | 242,518 |  | 75,744 | \$ | - |  | - |  | 131,840 |  | - |  | - |
| Nov |  | 196,165 |  | 184,613 | \$ | - |  | - |  | 110,966 |  | - |  | - |
| Dec |  | 157,487 |  | 132,175 | \$ | - |  | - |  | 153,725 |  | - |  | - |
| Annual Total | \$ | 4,916,984 | \$ | 2,822,213 | \$ | 281,736 | \$ | 333,247 | \$ | 1,500,000 | \$ | 109,611 | \$ | $(230,413)$ |


| Property Sale Breakdown |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
| Location | February | YTD | Average Price | YTD Average |  |  |  |
| PU 1 - House | 1 | 3 | $\$$ | $1,350,000$ | $\$$ |  |  |
| PU 2 - House | 6 | 9 | $\$$ | $1,295,625$ | $\$$ |  |  |
| PU 4 - House | 3 | $4,503,472$ |  |  |  |  |  |
| Silverleaf - House | 5 | $\$$ | $3,040,000$ | $\$$ | $2,705,000$ |  |  |
| PU 4 - Land | 1 | 6 | $\$$ | $5,696,600$ | $\$$ |  |  |
| Silverleaf - Land | - | 1 | $\$$ | $3,900,000$ | $\$$ |  |  |
| Commercial | - | - | $\$, 900,000$ |  |  |  |  |
| Total/Average | - | 1 | $\$$ | - | $\$$ |  |  |




