

## DC Ranch Community Council Financial Highlights – Director Analysis for period ending April 30, 2023

**Summary by Fund - YTD** 

	Operating Reserve		<u>Capital</u>	Total CC	
Revenue	\$ 1,846,374	\$	23,573	\$ 84,845	\$ 1,954,792
Expenses	1,393,133		77,181	379,254	1,849,568
Operating Income/(Loss)	\$ 453,240	\$	(53,608)	\$ (294,408)	\$ 105,225
Depreciation	 -		-	16,018	16,018
Total Income/(Loss)	\$ 453,240	\$	(53,608)	\$ (310,426)	\$ 89,207
Transfers In/(Out)	 (182,572)		182,572	-	-
Total Surplus/(Deficit)	\$ 270,668	\$	128,964	\$ (310,426)	\$ 89,207

### **Revenue**

Operating revenue for April totaled \$486k, higher than budget by \$11k (2%). Year-to-date revenue is favorable to budget by \$117k (7%). Significant variances to budget include:

- Community Benefit Fees came in \$51k (41%) higher than forecast for April. Benefit Fees YTD reflect a revenue surplus of \$146k (29%).
- Assessments are slightly higher than budget due to the lots that were estimated to be subtracted for the new Ranch Association maintenance facility, which has not been finalized.
- Program Revenue reflects the absence of \$50k in revenue from the spring charitable event, which is
  now scheduled for the fall. However, there is also a corresponding cost savings resulting in no effect
  to the bottom line.
- Interest has a \$15k positive variance to budget YTD due to a higher rate on our ICS account (high-yield savings account).

### **Expense**

Operating expenses for April came in \$102k (19%) favorable to budget, with year-to-date expense \$173k (10%) lower than budget. Notable expense variances include:

### **Administration**

- Personnel costs are \$61k lower than estimated in the budget YTD due to a couple of open positions.
- Administrative expenses are higher than budget due to the timing of IT expenses and Special Projects.
- Travel/Mtgs/ERR is \$5k under budget YTD due to timing of expenses for staff activities and professional development.

#### **Programs**

 Program expenses are favorable to budget by \$84k YTD due to cost savings for DC Ranch Day and Eggstravaganza, postponement of the spring charitable event, and timing of recreation and community engagement program expenses.

### **Facilities**

• Facilities expense overall is \$29k below budget due to the timing of supply purchases, service expenditures and seasonal décor costs.

#### Reserve

- Reserve expenditures total \$77k so far for the year, \$21k over budget YTD due to the timing of projects, but will even out over the course of the year.
- Interest income totals \$24k YTD, which is \$12k higher than estimated due to increased rates.

### <u>Capital</u>

- Capital expenditures for DCSIP are \$380k YTD.
- Depreciation expense totals \$16k so far for the year.
- Interest income for the capital fund is \$85k through April.

### **Balance Sheet/Cash Flow**

- Operating cash on hand is equal to 3.94 months as of 4/30/2023.
- There are \$7.2 mil in capital funds and \$2.2 mil in reserve funds. Reserves are currently 88.02% funded.

### **Looking Forward**

• Future escrow amounts in progress are as follows:

Month	Currently in escrow	<b>Budgeted Benefit Fees</b>
May 2023	\$450,112	\$103,217
June 2023	\$380,610	\$168,234

Community Council is beginning the year in a positive position with a \$290k favorable variance to the operating budget through April. Community Benefit Fees are performing moderately above budget YTD. A transfer to the capital fund may be considered after benefit fee revenue reaches the annual budgeted amount of \$1.5 mil.

## DC RANCH COMMUNITY COUNCIL

### **STATEMENT OF REVENUE AND EXPENSE**

For the Month and YTD Ending April 30, 2023

	April 2023				,	е	Annual		
	Current	-	Budget		Year to		Budget	2023	
	Month	Budget	Variance		Date	Budget	Variance	Budget	
INCOME									
Residential Assessments	\$ 188,301	\$ 188,301	\$ -		\$ 753,204	\$ 753,204	\$ -	\$ 2,259,612	
Commercial Assessments	66,930	65,067	1,863		267,720	260,268	7,452	780,804	
Community Council Benefit Fees	174,973	123,732	51,241		643,530	498,014	145,516	1,500,000	
Total Assessment Revenue	430,204	377,100	53,104		1,664,454	1,511,486	152,968	4,540,416	
Community Celebrations & Events	7,052	56,450	(49,398)		7,252	56,650	(49,398)	70,595	
Community Programming	6,461	5,204	1,257		21,444	20,616	828	68,308	
Total Program Revenue	13,513	61,654	(48,141)		28,696	77,266	(48,570)	138,903	
Community Center Rentals	5,375	3,000	2,375		10,395	10,000	395	13,100	
Resident Access	420	500	(80)		1,600	2,000	(400)	3,400	
Total Facilities Revenue	5,795	3,500	2,295		11,995	12,000	(5)	16,500	
Management Fee	31,420	31,420	-		125,680	125,680	-	377,040	
Advertising	-	1,080	(1,080)		-	2,520	(2,520)	7,200	
Interest	4,891	50	4,841		15,024	200	14,824	665	
Other Income		-	-		525	-	525	9,076	
Total Other Income	36,311	32,550	3,761		141,229	128,400	12,829	393,981	
Total Operating Income	485,823	474,804	11,019		1,846,374	1,729,152	117,222	5,089,800	
EXPENSES									
Reserve Contributions	45,643	45,643	-		182,572	182,572	-	547,716	
Capital Contributions	45.642	45.642	-		102 572	102 572	-		
Total Reserve Expense	45,643	45,643	-		182,572	182,572	-	547,716	
Personnel Expenses	209,436	234,990	(25,554)		879,400	939,960	(60,560)	2,821,802	
Administration	25,566	22,721	2,845		99,458	96,444	3,014	303,228	
Travel/Mtgs/ERR	3,638	4,155	(517)		15,459	20,640	(5,181)	66,529	
Total Administrative Expense	238,640	261,866	(23,226)		994,316	1,057,044	(62,728)	3,191,559	
Community Celebrations & Events	80,636	135,981	(55,345)		128,555	185,924	(57,370)	346,282	
Community Programming	6,272	10,595	(4,323)		20,744	36,730	(15,986)	144,560	
Community Engagement	7,523	9,775	(2,252)		15,011	23,375	(8,364)	42,100	
Communications & Public Affairs	5,376	3,403	1,973		16,144	17,956	(1,812)	61,210	
Total Program Expense	99,807	159,754	(59,947)		180,454	263,985	(83,531)	594,152	
Ranch Offices	17,112	19,965	(2,853)		68,451	70,260	(1,809)	204,380	
Desert Camp Community Center	21,227	24,330	(3,103)		78,162	91,350	(13,188)	260,395	
The Homestead Community Center	4,678	7,355	(2,677)		22,816	26,226	(3,410)	85,447	
MS Park/P&T/Seasonal Décor	1,336	12,022	(10,686)		16,216	26,540	(10,324)	115,060	
Total Facilities Expense	44,353	63,672	(19,319)		185,645	214,376	(28,731)	665,282	
Insurance (non-EE) & Taxes	6,985	6,085	900		27,729	24,340	3,389	73,020	
Other Expenses	1,649	2,555	(906)		4,990	6,490	(1,500)	18,071	
Total General Expense	8,634	8,640	(6)		32,719	30,830	1,889	91,091	
Total Operating Expense	437,077	539,575	(102,498)		1,575,705	1,748,807	(173,102)	5,089,800	
Operating Income/(Loss)	48,746	(64,771)	113,517		270,668	(19,655)	290,323	-	
Reserve Net Income/(Loss)	48,515	48,643	(128)		128,964	138,226	(9,262)	304,327	
Capital Net Income/(Loss)	16,922	(3,761)	20,683		(310,426)	(15,044)	(295,382)	(45,132)	
Reserve & Capital Net Income/(Loss)	65,437	44,882	20,555		(181,461)	123,182	(304,643)	259,195	
Total Net Income/(Loss)	\$ 114,184	\$ (19,889)	\$ 134,073		\$ 89,207	\$ 103,527	\$ (14,320)	\$ 259,195	

# DC RANCH COMMUNITY COUNCIL

## BALANCE SHEET At April 30, 2023

	4/30/2023	12/31/2022	Y/Y Change
ASSETS			
OPERATING FUND			
Cash	\$ 1,670,962	\$ 1,508,330	\$ 162,632
Petty Cash	500	500	
TOTAL OPERATING CASH	1,671,462	1,508,830	162,632
RESERVE FUND			
Cash	468,193	603,051	(134,859)
Investments	1,727,000	1,477,000	250,000
Accrued Interest	7,136	4,751	2,385
Discount on Investments	(9,609)	(12,623)	3,013
TOTAL RESERVE FUND	2,192,719	2,072,180	120,539
	2,132,713	2,072,100	120,333
CAPITAL FUND			
Cash	766,972	1,135,106	(368,134)
Investments	6,497,000	6,472,000	25,000
Accrued Interest	5,050	=	5,050
Discount on Investments	(61,648)	(105,325)	43,676
TOTAL CAPITAL FUND	7,207,373	7,501,781	(294,408)
Accounts Receivable (Net)	83,579	25,435	58,145
Intercompany Receivable	50,408	154,192	(103,784)
Prepaid Expenses	104,199	40,979	63,221
Operating Lease Right-to-Use Asset	199,974	199,974	-
OTHER CURRENT ASSETS	438,161	420,579	17,582
	,	,	,
PROPERTY, PLANT & EQUIPMENT			
Furniture & Fixtures	28,459	28,459	-
Vehicles & Equipment	184,143	164,860	19,283
Desert Camp Renovation(s)	161,479	161,479	-
Homestead Renovation(s)	110,112	110,112	
TOTAL PROPERTY, PLANT & EQUIPMENT	484,192	464,909	19,283
Less Accumulated Depreciation	(329,376)	(313,359)	(16,018)
PROPERTY, PLANT AND EQUIPMENT, NET	154,816	151,551	3,265
TOTAL ASSETS	\$ 11,664,531	\$ 11,654,921	\$ 9,609
LIABILITIES			
Accounts Payable	\$ 68,713	\$ 163	\$ 68,550
Intercompany Payable	8,116	12,702	(4,586)
Accrued Liabilities	125,660	242,288	(116,628)
Deferred Revenue	16,142	8,962	7,180
Prepaid Assessments	33,378	67,630	(34,252)
Operating Lease Right-to-Use Liability	199,462	199,974	(512)
Other Current Liabilities	-	(650)	650
TOTAL CURRENT LIABILITIES	451,472	531,069	(79,597)
TO THE GOTTLE LIMITED TO			
TOTAL LIABILITIES	\$ 451,472	\$ 531,069	\$ (79,597)
NET ASSETS			
Reserve Equity	2,148,782	2,148,782	-
Capital Equity	7,536,183	7,536,183	-
Operating Equity	1,438,888	1,438,888	-
Current Year Profit/Loss	89,207	, -,	89,207
TOTAL NET ASSETS	\$ 11,213,059	\$ 11,123,852	\$ 89,207
TOTAL HADILITIES & NET ASSETS			
TOTAL LIABILITIES & NET ASSETS	\$ 11,664,531	\$ 11,654,921	\$ 9,609

# DC RANCH COMMUNITY COUNCIL

## **STATEMENT OF CASH FLOW**

### **Year-To-Date April 2023**

CASH FLOWS FROM OPERATING ACTIVITIES			
Net Income (deficit) for period	\$	89,207	
Adjustments to reconcile Net Income (deficit)			
Depreciation		16,018	
(Increase)/Decrease in:		10,018	
Accounts Receivable		(58,145)	
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Intercompany Receivable		103,784	
Prepaid Expense		(13,216)	
Prepaid Insurance		(50,005)	
Increase/(Decrease) in:			
Accounts Payable		68,550	
Intercompany Payable		(4,586)	
Accrued Payroll Expenses		(42,228)	
Accrued Expenses		(74,400)	
Deferred Revenue		7,180	
Prepaid Assessments		(34,252)	
Other Liabilities		138	
NET CASH FROM OPERATING ACTIVITIES	\$	8,046	
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of Property, Plant & Equipment		(19,283)	
r drendse or r roperty, r lant & Equipment		(13,203)	
NET INCREASE (DECREASE) IN CASH	\$	(11,237)	
CASH, BEGINNING OF PERIOD	\$	11,082,792	
C. G.I., DEGINATING OF TENIOD	<u> </u>	11,002,732	
CASH, END OF PERIOD	\$	11,071,554	

### **ADDITIONAL INFORMATION - OPERATING FUNDS REQUIREMENTS:**

Per Board policy, operating funds should be between 3-6 months of budgeted annual operating expenses.

Number of months budgeted expenses in cash, end of period:		3.94
Operating Cash at 4/30/23	\$ 1,671,462	
Total 2023 operating budget expenses	\$ 5,089,800	
MINIMUM - Average of three months	\$ 1,272,450	
	Amount over minimum \$ 399,012	Amount under minimum N/A
MAXIMUM - Average of six months	\$ 2,544,900	
	Amount over maximum N/A	Amount under maximum \$ 873,438

## DC Ranch Community Council Resale Benefit Fee Trend - April 2023

										Cha	nge from Prior
Month	2021 Actual		2022 Actual	In Process	2023 Actual		2023 Budget	Bu	ıdget Variance		Year
Jan	\$ 283,2	72	\$ 165,815	\$ -	\$ 80,113	9	\$ 65,696	\$	14,417	\$	(85,702)
Feb	530,7	81	397,845	-	253,134		157,940		95,194		(144,711)
Mar	491,1	31	311,878	-	135,311		150,646		(15,335)		(176,567)
Apr	564,4	67	357,798	-	174,973		123,732		51,241		(182,825)
May	526,2	93	201,745	450,112	-		103,217		-		-
Jun	654,9	90	546,370	380,610	-		168,234		-		-
Jul	717,4	39	170,030	-	-		137,311		-		-
Aug	251,2	48	197,500	-	-		97,896		-		-
Sep	301,1	95	80,700	-	-		98,797		-		-
Oct	242,5	18	75,744	-	-		131,840		-		-
Nov	196,1	65	184,613	-	-		110,966		-		-
Dec	157,4	87	132,175	-	-		153,725		-		-
Annual Total	\$ 4,916,9	84	\$ 2,822,213	\$ 830,722	\$ 643,530	9,	\$ 1,500,000	\$	145,516	\$	(589,805)

Property Sale Breakdown									
Location	April	YTD	A	verage Price	YTD Average				
PU 1 - House	3	14	\$	1,151,333	\$	1,078,154			
PU 2 - House	2	15	\$	2,075,000	\$	1,530,417			
PU 4 - House	2	8	\$	3,825,000	\$	3,036,875			
Silverleaf - House	3	11	\$	6,580,173	\$	5,405,507			
PU 4 - Land	-	1	\$	-	\$	3,900,000			
Silverleaf - Land	-	-	\$	-	\$	-			
Commercial	-	1	\$	-	\$	3,000,000			
Total/Average	10	50	\$	3,499,452	\$	2,574,120			



