Ranch Board Meeting Begins at 5:00 PM



USE HEADPHONES FOR BEST SOUND QUALITY



Roll Call

Marla Walberg – President

Iryna Sukhovolets – Vice President

Dr. David Green – Secretary

Dave Underwood – Treasurer

Chris Mullen - Director



Meeting Agenda

Call to Order

Roll Call / Establish Quorum / Adopt Agenda

President's Comments

Consent Agenda: Approval of Meeting Minutes: October 7 & October 30

Discuss and Vote on Ranch Association 2026 Operating Budget

Member Open Forum (Limited to 3 Minutes Per Speaker)

Announcements

Adjournment



President's Comments





Consent Agenda



- ☐ October 7, 2025 Regular Board Meeting Minutes
- ☐ October 30, 2025 Special Board Budget Workshop





2026 Budget Approval



DC Ranch Structure

- Every DC Ranch homeowner has three assessments:
 - ➤ Ranch Association (HOA):
 - Ranch Master:
 - ✓ Landscape
 - ✓ Maintenance
 - ✓ Community Patrol and Gate Access
 - Neighborhood/Sub-Association
 - ✓ Costs specific to your neighborhood
 - ➤ Community Council:
 - ✓ Community Centers
 - ✓ Paths, trails, Market Street Park
 - ✓ Programs, classes, and events
- This meeting will cover Ranch Association assessments only.

The 2026 Budget Process

- This year, the budget process at DC Ranch was led by executive leadership and department managers, following guidance from the Board of Directors.
- The Budget & Finance Committee held multiple in-depth meetings to review and refine the Master and neighborhood budget submissions.
- The Budget & Finance Committee recommends the 2026 budget proposal as presented to the Board of Directors for approval.

2026 Ranch Association Consolidated Operating Budget

Full Budget Workbook Is Posted on DCRanch.com

Consolidated Ranch Association Budget 2026					
Description	Proposed Budget 2026	Approved Budget 2025	2026 Budget vs. 2025	% Chang	
ncome					
Assessments					
401000 - Master Assessment	4,635,335	4,539,108	96,227	2.1%	
402000 - Builder & Developer Assessment	8,110	110,484	(102,374)	-92.79	
403500 - Neighborhood Assessment	6,173,791	5,829,828	343,963	5.9%	
451000 - Clubhouse Cost Share	681,649	644,292	37,357	5.8%	
Assessments	11,498,885	11,123,712	375,173	3.4%	
Lot Sale Fees					
471000 - Disclosure Fee	110,000	90,000	20,000	22.29	
Total Lot Sale Fees	110,000	90,000	20,000	22.29	
Cost Share - Expense Reimbursement					
411000 - Covenant Reimbursement	6,300	6,240	60	1.0%	
Total Cost Share - Expense Reimbursement	6,300	6,240	60	1.0%	
	0,000	3,210			
Other Income					
421000 - Delinquency Fee	3,840	1,500	2,340	156.0	
422000 - Violation Fines	4,000	6,000	(2,000)	-33.39	
443000 - CFD Maintenance Reimbursement	0	52,626	(52,626)	-100.0	
444000 - Gate Transponders	175,000	195,000	(20,000)	-10.39	
445000 - Security Monitoring Unmanned Gates	47,700	46,080	1,620	3.5%	
454000 - Cell Tower Lease	85,650	83,248	2,402	2.9%	
461000 - Interest	20,000	17,989	2,011	11.29	
464000 - Speeding Violations	4,000	5,000	(1,000)	-20.09	
468000 - Modification Submittal Fee	72,000	84,000	(12,000)	-14.39	
Total Other Income	412,190	491,443	(79,253)	-16.19	
ncome	12,027,375	11,711,395	315,980	2.7%	
xpenses					
Reserve					
500000 - General Reserve Contribution	2,237,181	2,451,132	(213,951)	-8.79	
501000 - Capital Fund Contribution	50,000	0	50,000	0.0%	
502000 - Ranch Master Operating Contingency	332,378	0	332,378	0.0%	
Total Reserve	2,619,559	2,451,132	168,427	6.9%	
Administration					
600900 - Administrative Payroll Taxes	40,640	35,256	5,384	15.39	
601000 - Administrative Payroll	803,492	440,734	362,758	82.39	
601100 - Administrative Benefits	41,828	39,360	2,468	6.3%	
601200 - Administrative ER 401K Cont	7,135	9,180	(2,045)	-22.39	
601300 - Administrative Worker's Comp Ins	6,443	3,540	2,903	82.09	
601400 - Administrative PR/PEO Fees	3,342	4,596	(1,254)	-27.39	
601900 - Cost Share Fees	207,181	553,020	(345,839)	-62.59	
603000 - Legal / Professional Fees	60,000	42,300	17,700	41.89	
603500 - Audit/Tax Return	28,400	23,920	4,480	18.79	
611500 - Office Equipment Rental/Lease	420	420	0	0.0%	
612000 - Office Supplies	600	600	0	0.0%	
612250 - Office Supplies - Shared	4,500	4,500	0	0.0%	
612500 - Kitchen Amenities	4,200	4,200	0	0.0%	
613100 - Postage	2,000	730	1,270	174.0	
614000 - Printing & Stationery	7,500	7,500	0	0.0%	
615000 - Dues & Subscriptions	1,025	2,445	(1,420)	-58.19	
616000 - Admin - Mileage 632000 - Meeting	500	600 2,350	(100) 0	-16.79 0.0%	

2026 Consolidated Operating Budget

2888 Units

		2026	2025	\$ Variance	% Variance
ASSESSMENT		11,498,885	\$11,123,701	\$ 375,184	3.4%
TOTAL REVENUE		12,027,375	11,711,395	\$ 315,980	2.7%
EXPENSES					
	COMM PATROL & GATE ACCESS	\$2,952,410	\$ 2,875,006	\$ 77,404	2.7%
	LANDSCAPE	2,529,818	2,254,810	\$ 275,008	12.2%
	FACILITIES	831,419	973,287	\$ (141,868)	-14.6%
	ADMINISTRATION/HR	1,287,742	1,217,737	\$ 70,005	5.7%
	UTILITIES	792,008	683,585	\$ 108,423	15.9%
	COMMUNITY STANDARDS	254,788	623,723	\$ (368,935)	-59.2%
	FLEET	261,936	255,818	\$ 6,118	2.4%
	TAXES/INSURANCE	289,299	233,390	\$ 55,909	24.0%
	INFORMATION TECHNOLOGY/MIS	128,333	132,407	\$ (4,074)	-3.1%
	COMM REL/COMMUNICATIONS	17,053	10,500	\$ 6,553	62.4%
	TOTAL OPERATING EXPENSES	\$ 9,344,806	\$ 9,260,263	\$ 84,543	0.9%
	RESERVE CONTRIBUTION	2,237,181	2,451,132	\$ (213,951)	-8.7%
	CAPITAL CONTRIBUTION	50,000	-	50,000	-
	RANCH MASTER OPERATING CONTINGENCY	332,378	-	332,378	
	TOTAL EXPENSES	\$11,964,365	\$11,711,395	\$ 252,970	2.16%
NET REVENUE (LOSS)		<u>\$ 63,010</u>	<u>\$</u>	<u>\$ 63,010</u>	0.00%

Ranch Association Master Assessment

- Good news! The Ranch
 Association Master
 Assessment will remain the same for 2026.
- This means there will be no increase in the master-level dues that residents contribute toward shared community operations, amenities, and reserves.



DC Ranch Cost Sharing

Cost sharing between Ranch Association, Community Council and Covenant Commission will continue to best serve the community's needs.

- Major structural changes have resulted in a net reduction of approx.
 \$354,000 in cost sharing from current year.
- Elimination of shared Executive Director, Executive Assistant, and shared Director of Finance
- This allowed the Ranch Association to hire a dedicated Director of Finance, and 4 additional Operations team members (landscape & maintenance) for 2026.

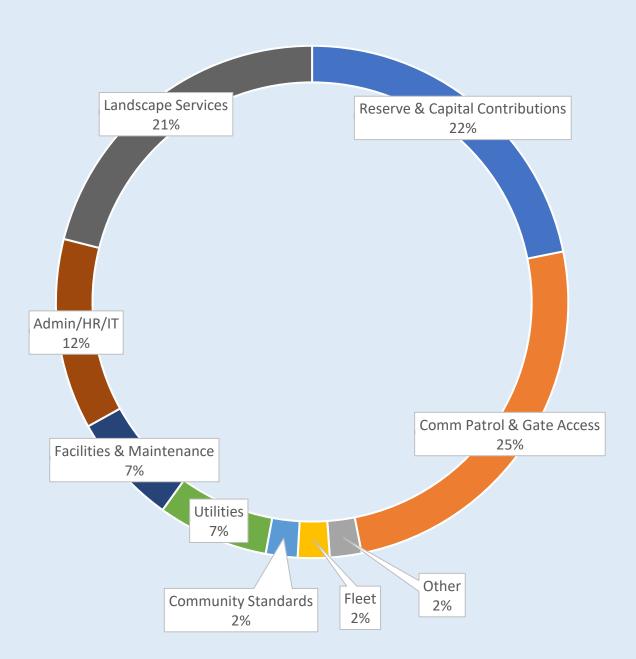


Budget Highlights – Major Influences

- Security Contract, 3.5% increase in April 2026 (year 2 with GardaWorld)
- Utilities (Water & Electric), AZ & Scottsdale projected 4-12% increases
- Neighborhood Services are variable based on use such as landscape & maintenance based on 3-year average run rate.
- Level 1 ("Boots On The Ground") Reserve Study currently underway first time since 2017, best practice every 3-4 years
- DC Ranch is in a strong financial position with overall well-funded reserves.



Where your money goes...



2025/2026 Assessment Comparison



Ranch Master
Desert Haciendas
Terrace West
Park & Manor
Country Club
The Estates
Terrace East
Rosewood
Camelot
Haciendas
Market St Villas
Montelana
Windgate
Arcadia
Horseshoe
Sterling
Pioneer

2025 Assessments					
<u>Neig</u>	<u>hborhood</u>	od <u>Master</u>		<u>Total</u>	
\$	-	\$	141.65	\$	141.65
	196.90		141.65		338.55
	158.35		141.65		300.00
	138.60		141.65		280.25
	184.20		141.65		325.85
	111.60		141.65		253.25
	149.30		141.65		290.95
	176.45		141.65		318.10
	133.10		141.65		274.75
	138.15		141.65		279.80
	549.15		141.65		690.80
	184.65		141.65		326.30
	273.20		141.65		414.85
	505.65		141.65		647.30
	208.90		141.65		350.55
	219.00		141.65		360.65
	119.20		141.65		260.85

	2026 Assessments				
Res	<u>serve</u>	<u>Operating</u>	<u>Neighborhood</u>	<u>Master</u>	<u>Total</u>
\$	12.34	\$ 129.31	\$ -	\$ 141.65	\$ 141.65
	71.84	108.89	180.73	141.65	322.38
	75.00	91.71	166.71	141.65	308.36
	85.20	66.73	151.93	141.65	293.58
	54.26	149.87	204.13	141.65	345.78
	51.43	62.28	113.71	141.65	255.36
	60.11	100.65	160.76	141.65	302.41
	63.11	102.98	166.09	141.65	307.74
	46.36	84.01	130.37	141.65	272.02
	81.53	80.82	162.35	141.65	304.00
	280.56	300.28	580.83	141.65	722.48
	59.00	127.29	186.29	141.65	327.94
	98.13	197.56	295.69	141.65	437.34
	77.94	430.17	508.11	141.65	649.76
	49.27	172.31	221.58	141.65	363.23
	87.00	135.63	222.63	141.65	364.28
	43.00	75.67	118.67	141.65	260.32

\$ Change	% Change
\$ -	0%
(16.17)	-4.8%
8.36	2.8%
13.33	4.8%
19.93	6.1%
2.11	0.8%
11.46	3.9%
(10.36)	-3.3%
(2.73)	-1.0%
24.20	8.6%
31.68	4.6%
1.64	0.5%
22.49	5.4%
2.46	0.4%
12.68	3.6%
3.63	1.0%
(0.53)	-0.2%



2026 Budget Approval

Motion to Approve Second Board Comment? Member Comment? Vote



Member Open Forum

We want to hear from residents (three-minute limit).

Please raise your hand to be called upon to speak.





Announcements

November 13, 5pm: Special Meeting of the NVMs





Adjournment

